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OKURA HOLDINGS LIMITED

(Incorporated in Hong Kong with limited liability) (Stock code: 01655)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 31 DECEMBER 2018

FINANCIAL HIGHLIGHTS

- Gross pay-ins decreased by approximately 6.7% from approximately ¥18,993 million for 6M2017 to approximately ¥17,714 million for 6M2018.
- Revenue decreased by approximately 7.5% from approximately ¥4,514 million for 6M2017 to approximately ¥4,176 million for 6M2018.
- Operating profit increased by approximately ¥122 million from approximately ¥252 million for 6M2017 to approximately ¥374 million for 6M2018.
- Profit before income tax increased by approximately ¥150 million from approximately ¥180 million for 6M2017 to approximately ¥330 million for 6M2018.
- Profit for the period attributable to shareholders of the Company increased by approximately ¥91 million from approximately ¥109 for 6M2017 to approximately ¥200 million for 6M2018.
- Basic and diluted earnings per share amounted to approximately ¥0.400 for 6M2018 (6M2017: basic and diluted earnings per share amounted to approximately ¥0.218).
- The board of directors does not recommend the payment of an interim dividend for 6M2018.

Notes: The above % increases and decreases refer to the change in respect of the Japanese Yen ("¥") amounts.

The board (the "**Board**") of directors (the "**Directors**") of Okura Holdings Limited (the "**Company**") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "**Group**") for the six months ended 31 December 2018 ("**6M2018**"), together with the comparative figures for the six months ended 31 December 2017 ("**6M2017**").

INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 31 DECEMBER 2018

		Six mon	udited) ths ended cember
		2018	2017
	Note	¥million	¥million
Revenue	4	4,176	4,514
Other income	5	255	426
Other (losses)/gains, net	5	(7)	440
Hall operating expenses	6	(3,613)	(4,881)
Administrative and other operating expenses	6	(437)	(247)
Operating profit		374	252
Finance income		18	10
Finance costs		(62)	(82)
Finance costs, net	7	(44)	(72)
Profit before income tax		330	180
Income tax expense	8	(130)	(71)
Profit for the period attributable to shareholders of the Company		200	109
Earnings per share attributable to shareholders of the Company for the period (expressed in ¥ per share) Basic	9	0.400	0.218
Diluted	9	0.400	0.218

INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 31 DECEMBER 2018 (CONTINUED)

		(Unau	idited)
		Six months ended	
		31 De	cember
		2018	2017
	Note	¥million	¥million
Profit for the period		200	109
Other comprehensive (loss)/income			
Items that will not be reclassified subsequently to profit or loss			
Change in fair value of financial assets at fair			
value through other comprehensive income		(9)	1
Deferred income tax arising from fair value			
change		2	
		(7)	1
Total comprehensive income for the period			
attributable to shareholders of the Company		<u> 193 </u>	110

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

	Note	(Unaudited) 31 December 2018 ¥million	(Audited) 30 June 2018 ¥million
Assets			
Non-current assets			
Property, plant and equipment		10,430	10,671
Investment properties		2,271	2,296
Intangible assets		777	786
Prepayments, deposits and other receivables Financial assets at fair value through other		846	751
comprehensive income Financial assets at fair value through profit		38	47
or loss		72	82
Financial assets at amortised cost		500	
Deferred income tax assets		<u> </u>	621
		15,553	15,254
Current assets			
Inventories		107	137
Prepayments, deposits and other receivables Financial assets at fair value through profit		693	1,326
or loss		227	238
Financial assets at amortised cost		500	
Income tax recoverable		3	32
Short-term bank deposits		100	100
Cash and cash equivalents		2,480	2,904
		4,110	4,737
Total assets		19,663	19,991
Equity and liabilities Equity attributable to shareholders of the Company			
Share capital		20,349	20,349
Reserves		(9,331)	(9,524)
Total equity		11,018	10,825

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018 (CONTINUED)

Liabilities Non-current liabilities Borrowings 13 4,176 4,5	
Non-current liabilities	
Porrowings 12 4176 45	
Borrowings 13 4,176 4,5	57
Financial liabilities at fair value through	
profit or loss 7	
Obligations under finance leases141,0771,22	20
Accruals, provisions and other payables 349 34	48
Employee benefit obligations12113	81
Deferred income tax liabilities 465 4	55
6,187 6,60	61
Current liabilities	
Borrowings 13 776 82	21
Trade payables 11 27	21
Accruals, provisions and other payables 1,234 1,34	43
	14
Current income tax liabilities 114	6
2,458 2,50	05
Total liabilities 8,645 9,10	66
	<u></u>
Total equity and liabilities 19,663 19,99	<u>91</u>

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

1 General information

Okura Holdings Limited (the "**Company**") was established as a limited company in Hong Kong under the Hong Kong Companies Ordinance on 16 June 2015. The address of the Company's registered office is Level 11, Admiralty Centre Tower II, 18 Harcourt Road, Admiralty, Hong Kong.

The Company is an investment holding company. The Company and its subsidiaries (together, the "**Group**") are principally engaged in pachinko and pachislot hall operations (the "**Business**") in Japan.

The Company has its primary listing on the Main Board of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**").

The condensed consolidated interim financial information are presented in millions of Japanese Yen ("Y"), unless otherwise stated.

This condensed consolidated interim financial information was approved for issue by the board of directors (the "**Board**") of the Company on 26 February 2019.

This condensed consolidated interim financial information has not been audited.

The defined terms used in this condensed consolidated interim financial information have the same meaning as those set out in the Group's annual report 2018 published on 26 September 2018 (the "Annual Report 2018"), unless otherwise stated.

2 **Basis of preparation**

This condensed consolidated interim financial information for the six months ended 31 December 2018 has been prepared in accordance with International Accounting Standard ("IAS") 34, 'Interim Financial Reporting' issued by the International Accounting Standards Board ("IASB") and Hong Kong Accounting Standard ("HKAS") 34, 'Interim Financial Reporting' issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Hong Kong Financial Reporting Standards ("HKFRS") is substantially consistent with International Financial Reporting Standards ("IFRS") and the accounting policy selections that the Group has made in preparing the condensed consolidated interim financial information are such that the Group is able to comply with both IFRS and HKFRS. Reference to IFRS, IAS and Interpretations developed by the IFRS Interpretations Committee ("IFRIC") in the condensed consolidated interim financial information should be read as referring to the equivalent HKFRS, HKAS and Hong Kong (IFRIC) Interpretation ("HK(IFRIC)-Int") as the case may be. Accordingly, there are no differences of accounting practice between IFRS and HKFRS affecting the condensed consolidated interim financial information.

The condensed consolidated interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended 30 June 2018, which have been prepared in accordance with IFRS and HKFRS. Income tax expenses in the interim periods are accrued using the tax rate that would be applicable to the expected total annualised profit or loss.

3 Accounting policies

The accounting policies applied are consistent with those of the annual financial statements for the year ended 30 June 2018, as described in those annual financial statements, except for the estimation of income tax using the tax rate that would be applicable to expected total annual earnings and the adoption of new standards, amendments to standards and interpretations effective for the financial year ending 30 June 2019.

(a) The following new standards, amendments to standards and interpretations are mandatory for the first time for the financial year beginning 1 July 2018:

IAS 28 (Amendment)	Investments in associates and joint ventures
IAS 40 (Amendment)	Transfers of investment property
IFRS 1 (Amendment)	First-time adoption of IFRS
IFRS 2 (Amendment)	Classification and measurement of share-based payment transactions
IFRS 4 (Amendment)	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts
IFRS 15	Revenue from contracts with customers
IFRS 15 (Amendment)	Clarifications to IFRS 15
IFRIC 22	Foreign currency transactions and advance consideration (new interpretation)

The impact of the adoption of IFRS 15 is disclosed in Note 3(b) below. The adoption of other new or amendments to existing standards or interpretations did not have significant impacts on the Group's results and financial position.

(b) Adoption of IFRS 15 "Revenue from contract with customer"

The IASB has issued a new standard for the recognition of revenue. This replaces IAS 18 which covers revenue arising from the sale of goods and the rendering of services and IAS 11 which covers construction contracts. The Group has adopted IFRS 15 from 1 July 2018.

The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

The effect of the adoption of IFRS 15 is related to presentation of contract liabilities within the "Accruals, provisions and other payables" recognised in the consolidated statement of financial position as at 1 July 2018 to be consistent with the terminology used under IFRS 15:

• Contract liabilities recognised for unutilised balls and tokens was previously presented within "Accruals, provisions and other payables".

The adoption of IFRS 15 has no material impact to the Group's net assets as at 30 June 2018 and the condensed consolidated results, earnings per share (basic and diluted) and interim condensed consolidated statement of cash flows for the period ended 31 December 2018.

(c) New standards issued but not yet adopted by the Group

IFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the condensed consolidated statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of ¥935 million which accounts for approximately 4.8% and 10.8% of the Group's total assets and liabilities respectively. Based on management's initial assessment, the application of the new standard is expected to result in significant increase in both assets and liabilities in the consolidated statement of financial position. The adoption will also front-load the expense recognition in the consolidated statement of comprehensive income over the period of the lease, though the effect is not expected to be significant.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may be related to arrangements that will not qualify as leases under IFRS 16.

The standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

4 Revenue and segment information

(a) **Revenue**

	(Unaudited) Six months ended 31 December	
	2018	2017
	¥million	¥million
Revenue		
Gross pay-ins	17,714	18,993
Less: gross pay-outs	(13,740)	(14,718)
Revenue from pachinko and pachislot hall business	3,974	4,275
Vending machine income	65	71
Property rental	137	168
	4,176	4,514

Except for pachinko and pachislot hall business, all of the Group's revenue is recognised over-time as the services are performed.

(b) Segment information

Management has determined the operating segments based on the reports reviewed by the chief operating decision maker that are used for making strategic decisions. The chief operating decision maker is identified as the executive directors of the Group. The executive directors consider the business from a service perspective and assess the performance of the operating segments based on a measure of profit before income tax for the purposes of allocating resources and assessing performance. These reports are prepared on the same basis as the condensed consolidated interim financial information.

The management has identified two reportable segments based on the types of services, namely (i) pachinko and pachislot hall operation; and (ii) property rental.

Segment assets consist primarily of property, plant and equipment, investment properties, intangible assets, inventories, prepayments, deposits and other receivables and cash and cash equivalents. They exclude deferred income tax assets and assets used for corporate functions including financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and financial assets at amortised cost.

Capital expenditure comprises additions to property, plant and equipment, investment properties and intangible assets. Income tax expenses are not included in segment results.

	Six months en	ded 31 Decemb	er 2018
	ן)	U naudited)	
	Pachinko and		
	pachislot hall	Property	
	operation	rental	Total
	¥million	¥million	¥million
Segment revenue from external customers	4,039	137	4,176
Segment results	264	66	330
Profit before income tax			330
Income tax expense			(130)
Profit for the period			200
Other segment items			
Depreciation and amortisation	(303)	(25)	(328)
Finance income	17	1	18
Finance costs	(40)	(22)	(62)
Capital expenditures	(76)		(76)

The segment information provided to the executive directors for the six months ended 31 December 2018 and 2017 are as follows:

Six months ended 31 December 2017 (Unaudited)

Pachinko and pachislot hall **Property** rental Total operation ¥million ¥million ¥million Segment revenue from external customers 4,346 168 4,514 Segment results 104 76 180 Profit before income tax 180 Income tax expense (71) Profit for the period 109 Other segment items Depreciation and amortisation (354) (24)(378) Finance income 10 10 Finance costs (59) (23) (82) Gain on disposal of assets held under finance lease 531 531 Reversal of impairment loss of property, plant and equipment 169 169 Capital expenditures (2, 260)(2,260)

	Pachinko and pachislot hall operation ¥million	Property rental ¥million	Total ¥million
As at 31 December 2018 (Unaudited)			
Segment assets	12,811	2,373	15,204
Unallocated assets			2,503
Financial assets at fair value through profit or loss			299
Financial assets at fair value through other			
comprehensive income			38
Financial assets at amortised cost			1,000
Deferred income tax assets			619
Total assets			19,663
As at 30 June 2018 (Audited)			
Segment assets	13,536	2,433	15,969
Unallocated assets			3,034
Financial assets at fair value through profit or loss			320
Financial assets at fair value through other			520
comprehensive income			47
Deferred income tax assets			621
Total assets			19,991

No single external customer contributed more than 10% revenue to the Group's revenue for the six months ended 31 December 2018 and 2017.

The Group is domiciled in Japan and majority of the non-current assets of the Group as at 31 December 2018 and 30 June 2018 are located in Japan.

(c) **Contract balances**

	(Unaudited) 31 December 2018	(Audited) 30 June 2018
	Current portion	Current portion
	¥million	¥million
Contract liabilities, which are included in		
"Accruals, provisions and other payables"	289	258

5 Other income and other (losses)/gains, net

	(Unaudited) Six months ended 31 December	
	2018	2017
	¥million	¥million
Other income		
Income from scrap sales of used pachinko machines	232	380
Rental income from staff quarters	1	1
Income from expired IC card	4	5
Others	18	40
	255	426
Other (losses)/gains, net		
Exchange gains, net	1	28
Losses on disposal of property, plant and equipment and		
intangible assets, net	(16)	(124)
Losses on fair value change on financial assets at fair value		
through profit or loss	(7)	(4)
Gains on disposal of assets held under finance lease	—	531
Recovery from insurance companies	15	9
	(7)	440

6 Hall operating expenses and administrative and other operating expenses

	(Unaudited) Six months ended 31 December	
	2018	2017
	¥million	¥million
Pachinko and pachislot machines expenses (Note)	1,418	2,526
Auditor's remuneration	15	15
Employee benefits expenses	787	509
Operating lease rental expense in respect of land and		
buildings	473	597
Depreciation and amortisation	328	378
Provision for onerous lease	5	_
Provision for unrecoverable prepayments	18	_
Impairment loss/(reversal of impairment loss) of property,		
plant and equipment	1	(169)

Note: Pachinko and pachislot machines are expensed off in the interim condensed consolidated statement of comprehensive income upon installation. The expected useful lives of these machines are less than one year.

7 Finance costs, net

	(Unaudited) Six months ended 31 December	
	2018 ¥million	2017 Varilli or
	≢million	¥million
Finance income		
Interest income	4	4
Interest from debt securities	14	6
	18	10
Finance costs		
Interest expenses on obligations under finance leases	(34)	(38)
Bank borrowings interest expenses	(27)	(41)
Bond interest expenses	<u>(1</u>)	(3)
	(62)	(82)
Finance costs, net	(44)	(72)

8 Income tax expense

Japan corporate income tax has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in Japan in which the Group operates.

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the six months ended 31 December 2018 and 2017.

	(Unaudited) Six months ended 31 December	
	2018	
	¥million	¥million
Current income tax		
- Japan corporate income tax	115	55
Deferred income tax	15	16
	130	71

9 Earnings per share

Basic earnings per share for the six months ended 31 December 2018 and 2017 are calculated by dividing the profit attributable to the shareholders of the Company by the weighted average number of ordinary shares in issue during the period.

	(Unaudited) Six months ended 31 December	
	2018	2017
Profit attributable to shareholders of the Company (¥million)	200	109
Weighted average number of ordinary shares in issue (million)	500	500
Basic and diluted earnings per share (¥)	0.400	0.218

No diluted earnings per share is presented as there was no potential dilutive share during the six months ended 31 December 2018 and 2017. Diluted earnings per share is equal to the basic earnings per share.

10 Dividends

The Board has resolved not to declare an interim dividend for the six months ended 31 December 2018 (six months ended December 2017: Nil).

11 Trade payables

The ageing analysis of the trade payables based on invoice date as at 31 December 2018 and 30 June 2018 were as follows:

	(Unaudited)	(Audited)
	31 December	30 June
	2018	2018
	¥million	¥million
Less than 30 days	27	21

The carrying amounts of trade payables approximate their fair values as at 31 December 2018 and 30 June 2018 and are denominated in $\mathbf{\xi}$.

12 Employee benefit obligations

	(Unaudited) 31 December 2018 ¥million	(Audited) 30 June 2018 ¥million
Long term benefit obligations for Yamamoto Family (Note) Retirement benefit obligations for employees	78 35	46
	113	81

Note:

Yamamoto Family refers to Katsuya Yamamoto and his family member, Katsumitsu Yamamoto.

As at 31 December 2018, long term benefit obligations for Yamamoto Family represents the provision on the lump-sum payment made to two (30 June 2018: one) Yamamoto Family members as a recognition of their contribution to the Group. A particular amount of provision is made for each particular member mainly according to their ranks and years of service in the Group which were approved by the Board of Directors, using projected unit credit method. The defined benefit retirement plans of the Group are measured at present value. The valuation was carried out by projected unit credit method.

13 Borrowings

	(Unaudited) 31 December 2018 ¥million	(Audited) 30 June 2018 ¥million
Non-current portion		
Bank loans	4,176	4,557
Current portion		
Bank loans	776	791
Bonds		30
		821
Total borrowings	4,952	5,378

14 **Obligations under finance leases**

	(Unaudited) 31 December 2018 ¥million	(Audited) 30 June 2018 ¥million
Gross finance lease liabilities - minimum lease payments		
No later than 1 year	356	365
Later than 1 year and no later than 2 years	303	350
Later than 2 years and no later than 5 years	250	338
Later than 5 years	1,049	1,082
	1,958	2,135
Future finance charges on finance leases	(574)	(601)
Present values of finance lease liabilities	1,384	1,534

The present value of finance lease liabilities is as follows:

	(Unaudited)	(Audited)
	31 December	30 June
	2018	2018
	¥million	¥million
No later than 1 year	307	314
Later than 1 year and no later than 2 years	258	304
Later than 2 years and no later than 5 years	131	216
Later than 5 years	688	700
Total finance lease liabilities	1,384	1,534
Less: Amount included in current liabilities	(307)	(314)
Non-current portion	1,077	1,220

Assets arranged under finance leases represent buildings for pachinko and pachislot halls and investment properties. The average lease term is 4 years (30 June 2018: 6 years). No arrangements have been entered into for contingent rental payments during the reporting periods ended on 31 December 2018 and 30 June 2018.

MANAGEMENT DISCUSSION AND ANALYSIS

Industry and business review

We are a pachinko hall operator in Japan, operating mainly pachinko and pachislot machines. As at 31 December 2018, we operated 17 pachinko halls under the trading names "Big Apple.", "K's Plaza", "Big Apple. YOUPARK" and "Monaco".

The pachinko and pachislot industry has continued to be affected by the continuous decline in pachinko and pachislot players during 6M2018. As disclosed in the Group's annual report for the year ended 30 June 2018 ("**FY2018**"), the "Regulations to Partially Amend Regulations on the Entertainment and Amusement Trades Rationalising Act and Regulations on Certifying Machines and Conducting Type Test on Machines" issued by the National Public Safety of Japan on 1 February 2018 (the "**2018 Regulations**"), which limited the gaming element of both pachinko and pachislot machines, reduced the attractiveness of the game and hence reduced customer traffic.

As a result of the 2018 Regulations and the general decline in the gaming atmosphere of the industry, pachinko manufacturers were reluctant to release new machines and pachinko hall operators' selection of machines were limited by the machines available in the market. Faced with the rising regulatory pressure and tough operating landscape, the overall pachinko industry is expected to shrink further. According to an independent market research report relating to the latest pachinko industry movement issued in January 2019 by Yano Research Institute Limited, a private market research and consulting firm independent of the Company, the number of pachinko hall operators have been decreasing at an accelerated rate since 2015.

Focusing our resources in maintaining customer attractiveness of our pachinko and pachislot halls

Against such background, the Group had been streamlining its corporate structure and its operations by closing the loss-making BA. Kamata Hall in April 2018, which contributed an operating loss in 6M2017, and dissolving inefficient operating subsidiaries in the Group structure in January 2018 and January 2019. In addition, despite the 2018 Regulations and the general market reluctance in replacing pachinko and pachislot machines, we continued our efforts to keep our pachinko and pachislot machines up-to-date, albeit at a slower turnover rate. Following all these initiatives, our hall operating expenses decreased from approximately ¥4,881 million for 6M2017 to approximately ¥3,613 million for 6M2018. As mentioned in the Group's annual results for FY2018, to maintain our customer base, we temporarily closed three pachinko halls for renovation, facilities upgrade and changing of machine mix in July 2017, which resulted in an improvement in customer traffic and revenue in those halls. Our recently opened halls have also performed better in 6M2018. In particular, our BA. Dejima Hall in Nagasaki which commenced operations in September 2017 contributed approximately ¥206 million to our revenue in 6M2018. Our management believes its well-equipped facilities and prime location have attracted satisfactory customer traffic and we will continue to monitor the performance of our pachinko halls and decide on the renovation and upgrade plans for our pachinko halls as appropriate.

Adopting alternative means to increase our cash flow

During 6M2018, we also explored alternative means to increase our cash flow and income. Taking into account the appreciation of U.S. dollars against Japanese Yen, we entered into a subscription agreement with Sinwa Co., Ltd.* (株式会社しんわ) (the "**Bond Issuer**") in July 2018 pursuant to which we subscribed for two series of bonds at face value to be issued by the Bond Issuer, in an aggregate amount of ¥1,000 million (the "**Bonds**"). Our Directors considered it beneficial for the Group to earn a higher yield. For details, please refer to the Company's announcement dated 26 July 2018. In January 2019, the maturity date of the subscription agreement was further extended which could generate additional amount of interest to be received by the Group. For details, please refer to the Company's announcement dated 25 January 2019.

Market threats and prospects

The longstanding declining trend and the intensifying competition of the pachinko industry in Japan present both threats and opportunities for our business. Adverse regulatory environment had undoubtedly reduced the attractiveness of pachinko and pachislot machines. However, as a result of the Group's continued effort to streamline our operations and seek alternative means to increase our income, our financial performance for 6M2018 has improved, with our profit before income tax having increased by approximately ¥150 million from approximately ¥180 million in 6M2017 to approximately ¥330 million in 6M2018.

There is no certainty as to how the Japanese government and the industry associations will further regulate the pachinko and pachislot industry. In particular, it is expected that the 2018 Regulations will cause popular pachinko machines to phase out from the industry by 2021 and the cost of acquiring new pachinko machines will increase. To manage our costs in replacing pachinko machines in compliant with the 2018 Regulations, the Group actively communicates with pachinko machine manufacturers and have adopted a plan to phase out pachinko machines that are non-compliant with the 2018 Regulations in stages.

The Group will continue to monitor market changes and is determined to enhance operation efficiency and capture market consolidation opportunities that come along. With our streamlined operation structure and responsive management style, we are confident in weathering through short-term volatilities and continue expanding our operations in a sustainable manner.

FINANCIAL REVIEW

Revenue

Our total revenue comprised revenue from (i) pachinko and pachislot business, being gross pay-ins less gross pay-outs, (ii) vending machine income, and (iii) property rental. During 6M2018, revenue from pachinko and pachislot business remained the majority source of income for the Company, accounting for approximately 95.2% of the total revenue (6M2017: 94.7%). Our total revenue decreased by approximately 7.5%, from approximately ¥4,514 million for 6M2017, to approximately ¥4,176 million for 6M2018. This decrease was mainly a result of the decrease in approximately 7.0% in revenue generated from our overall pachinko and pachislot business, from approximately ¥4,275 million for 6M2017 to approximately ¥3,974 million for 6M2018. The decrease in revenue from pachinko and pachislot business was primarily due to the closure of the BA. Nagasaki Hall and the BA. Kamata Hall in February 2018 and April 2018, respectively, and the overall decrease in revenue of approximately ¥218 million from our BA. Dejima Hall and our BA. Shunan Hall.

We derived income from vending machines installed at our halls provided by vending machine operators under service agreements. The vending machines sell drinks and food and we share a certain portion of income generated by such vending machines. Our vending machine income decreased by approximately ± 6 million, or approximately $\pm 8.5\%$, from approximately ± 71 million in 6M2017 to approximately ± 65 million in 6M2018, primarily due to the decrease in customer traffic mainly resulted from the closure of the BA. Nagasaki Hall and the BA. Kamata Hall.

We derived rental income from renting out (i) premises to G-prize wholesalers, (ii) car parks, (iii) offices and (iv) residential units. Property rental income decreased by approximately \$31 million, or approximately 18.5%, from approximately \$168 million in 6M2017 to approximately \$137 million in 6M2018, due to the decrease in the area of property rented out as result of the closure of the BA. Nagasaki Hall and the BA. Kamata Hall, as well as the reduction of rental rates, in line with the prevailing rental market.

Gross pay-ins

Our gross pay-ins represent gross amount received from customers for rental of pachinko balls and pachislot tokens. Gross pay-ins is primarily affected by the level of customer spending at our halls. Our accounting policy recognises gross pay-ins net of consumption tax. The consumption tax rate is 8% in Japan.

Our gross pay-ins recorded a decrease of approximately \$1,279 million, or approximately 6.7%, from approximately \$18,993 million for 6M2017 to approximately \$17,714 million for 6M2018, which was mainly due to the same reasons that resulted in the decrease in our revenue from pachinko and pachislot business as mentioned above.

Gross pay-outs

Our gross pay-outs represent the aggregate cost of G-prizes and general prizes exchanged by our customers, taking into consideration the G-prize mark-up and the value of any unutilised balls and tokens during the relevant period. Gross pay-outs recorded a decrease of approximately \$978 million, or approximately 6.6%, from approximately \$14,718 million in 6M2017 to approximately \$13,740 million in 6M2018 as a result of the decrease in customer traffic as reflected by the drop in gross pay-ins for the reasons mentioned above.

Revenue margin

The level of revenue margin is dependent on the combination of the payout ratio of the pachinko and pachislot machines, the G-prize mark-up imposed and the mix of pachinko and pachislot machines with different jackpot probability in our halls, and as a result of the resultant changes in customer behavior (i.e. rounds of play and machine utilisation). Our revenue margin remained relatively stable at approximately 22.5% in 6M2017 and approximately 22.4% in 6M2018.

Other income

Our other income mainly comprised (i) income from scrap sales of used pachinko machines to machines broker for reselling in the second-hand market, (ii) dividend income from our investments, (iii) income from expired IC card, and (iv) other income sources, which mainly included income from forfeited pachinko balls and pachislot tokens.

Other income decreased by approximately \$171 million, or approximately 40.1%, from approximately \$426 million in 6M2017 to approximately \$255 million in 6M2018, mainly due to decrease in income from scrap sales of used pachinko machines from approximately \$380 million for 6M2017 to approximately \$232 million for 6M2018, which mainly resulted from the decrease in number of machines replaced due to our slower turnover rate in machine replacement in light of the 2018 Regulations and general market reluctance in replacing pachinko and pachislot machines as mentioned above.

Hall operating expenses

Hall operating expenses decreased by approximately \$1,268 million, or approximately 26.0%, from approximately \$4,881 million in 6M2017 to approximately \$3,613 million in 6M2018. This is primarily due to (i) the decrease in pachinko and pachislot machine expenses by approximately \$1,108 million from approximately \$2,526 million in 6M2017 to approximately \$1,418 million in 6M2018 attributable to the decrease in the number of machines replaced, (ii) the absence of the reversal of impairment loss of property, plant and equipment in 6M2018 which amounted to approximately \$169 million in 6M2017 and (iii) the absence of operating expenses incurred by the BA. Nagasaki Hall and the BA. Kamata Hall after their closure.

Administrative and other operating expenses

Administrative and other operating expenses increased by approximately \$190 million, or approximately 76.9%, from approximately \$247 million in 6M2017 to approximately \$437 million in 6M2018. This is primarily due to a provision for employees' retirement benefits of approximately \$37 million made in 6M2018, as compared to a reversal of such provision of approximately \$302 million made in 6M2017.

Profit before income tax

Profit before income tax increased by approximately \$150 million, or approximately \$3.3%, from approximately \$180 million in 6M2017 to approximately \$330 million in 6M2018. This is mainly attributable to (i) the decrease in hall operating expenses as aforementioned, (ii) the increase in financial income mainly attributable to the increase in interest income generated from bonds and (iii) the decrease in financial cost due to the decrease in interest paid, offset by the decrease in revenue and other net income and increase in administrative and other operating expenses as aforementioed.

Profit for the period attributable to shareholders of the Company

Profit for the period attributable to shareholders of the Company increased by approximately \$91 million, or approximately \$3.5%, from approximately \$109 million in 6M2017 to approximately \$200 million in 6M2018. The increase in profit for 6M2018 was mainly due to the increase in profit before income tax as aforementioned.

ANALYSIS OF FINANCIAL POSITION

LIQUIDITY AND FINANCIAL RESOURCES

The Company's primary uses of cash are for the payment of hall operating expenses, staff costs, various operating expenses, fund and repayments of our interest and principal of bank borrowings and capital expenditure. These have been funded through a combination of cash generated from operations and borrowings.

Investment policy

We adopted a treasury and investment policy for financial assets that set out overall principles as well as detailed approval processes of our investment activities. Such policy includes, amongst other things, the following:

- investments in low liquidity products being avoided;
- investments should be yield-earning in nature and the primary objectives of investment activities is to diversify our investment and control their risk;
- investments should be undertaken only in situations where we have surplus cash not required for short or medium term of use; and
- investments should be undertaken only to the extent that adequate liquid capital is maintained.

Our finance division is responsible for the initial assessment and analysis on the expected benefit and potential risk of our investment activities and compiling of relevant data and information from banks. Our investment decisions are made on a case-by-case basis and after due and careful consideration of a number of factors, including but not limited to, our short and medium-term cash requirement, the market conditions, the economic developments, the anticipated investment conditions, the investment cost, the duration of the investment and the expected benefit and potential loss of the investment.

For any investments, formal approval must be obtained from the Board before the execution or disposal of any investment. Our finance division is also responsible for reporting the status of our investment activities to our Directors regularly. The report should include the total investment return.

Capital structure

As at 31 December 2018, the Company had total borrowings of approximately ¥4,952 million (30 June 2018: approximately ¥5,378 million), of which approximately 100% represented bank borrowings.

Cash and cash equivalents

As at 31 December 2018, the Company had cash and cash equivalents of approximately ¥2,480 million (30 June 2018: approximately ¥2,904 million).

Borrowings

The following table illustrates the maturity profile of the Group's borrowings:

	As at 31 December 2018		As at 30 June 2018	
	¥ million	%	¥ million	%
Within 1 year	776	15.7%	821	15.3%
Between 1 year and 2 years	729	14.7%	746	13.9%
Between 2 years and 5 years	1,808	36.5%	1,971	36.6%
Over 5 years	1,639	33.1%	1,840	34.2%
	4,952	100.0%	5,378	100.0%

As illustrated above, the proportion of our borrowings repayable within 1 year increased, while the proportion of our borrowings repayable in over 5 years decreased. The change of maturity profile of our borrowings was primarily due to the fact that there were no new borrowings during 6M2018, and that existing borrowings had been gradually repaid as scheduled.

Bonds

As at 31 December 2018, the Group did not have any outstanding bond issued and no new bond was issued during 6M2018 (30 June 2018: approximately ¥30 million).

Pledged assets

As at 31 December 2018, the Company pledged assets, including (i) property, plant and equipment, (ii) investment properties, and (iii) listed securities, in the sum of approximately \$7,474 million (30 June 2018: approximately \$8,095 million) to secure certain general banking facilities of the Group. The decrease in pledged assets was primarily attributable to the release of pledges over certain assets as part of our existing borrowings had been repaid.

Gearing ratio

The gearing ratio, being the aggregate of interest-bearing loans and obligations under finance leases divided by total equity of the Company, was approximately 25.9% as at 31 December 2018 (30 June 2018: approximately 27.0%). The decrease of approximately 1.1% was mainly attributable to the increase in total equity due to the increase in retained earnings from comprehensive income earned during 6M2018.

Interest rate and foreign exchange exposure

We are exposed to interest rate risk as our bank balances and some of our bank borrowings are carried at variable rates. We manage our interest rate exposure with a focus on reducing our overall cost of debt and exposure to changes in interest rates. During 6M2018, the Group did not use any hedge instrument or interest rate swap to manage its interest rate exposure.

We operate in Japan and our business transactions are principally denominated in Japanese Yen. However, we are exposed to foreign exchange risks associated with United States Dollars for expenses we incur in such currency, for example professional fees in connection with the listing of our Shares (defined below) in Hong Kong. To manage such foreign exchange risks, we entered into foreign exchange transactions to purchase United States Dollars using Japanese Yen in 6M 2018. Our finance division monitors our foreign exchange fluctuation exposure closely. In light of the continued fluctuation of Japanese Yen against United States Dollars in recent years, we will continue manage our exposures in United States Dollars by maintaining significant amount of our cash and bank balances in Japanese Yen.

Contractual and capital commitments

As both lessees and lessors, the Group had future aggregate minimum lease payments and lease receipts under non-cancellable operating leases as follows:

	As a lessee		As a	As a lessor	
	As at	As at	As at	As at	
	31 December	30 June	31 December	30 June	
	2018	2018	2018	2018	
	¥ million		¥ m	¥ million	
No later than 1 year	886	932	2 47	66	
Later than one year and no					
later than five years	17	17	7 —		
Over five years	32	34	4 —		

As at 31 December 2018, the Group had capital commitments, which were contracted but not provided for, in respect of purchase of property, plant and equipment in the sum of approximately ¥3 million (30 June 2018: approximately ¥3 million).

Capital expenditures

Our capital expenditures mainly consisted of expenditures on acquisitions of property, plant and equipment for its operations. The Group incurred capital expenditures of approximately approximately \$76 million for 6M2018 (6M2017: approximately \$2,260 million), majority of which came from leasehold improvements and equipment and tools for our pachinko halls of which none was settled under finance lease. These capital expenditures were financed by the net proceeds from the Share offer, details of which are described in the paragraph titled "Issue of Shares and Use of Proceeds" below.

Contingent liabilities

As at 31 December 2018, the Company did not have any material contingent liabilities or guarantees.

SIGNIFICANT INVESTMENTS

As at 31 December 2018, the Group held significant investments primarily in investment properties of approximately $\frac{2}{2},271$ million, which represented buildings and carparks situated in Japan and rented out under operating lease, and financial assets of approximately $\frac{1}{337}$ million, which represented bonds, trust funds, and listed and unlisted securities.

In relation to our investment properties, impairment loss will be recognised by the Group where the valuation results indicate that the carrying amount of the investment properties exceed its recoverable amount. During 6M2018, the Group recorded an impairment loss of plant, property and equipment of approximately \$1 million, provision for onerous lease of \$5 million and provision for unrecoverable prepayments of \$18 million in relation to the BA. Motosumiyoshi Hall. As at the date of this announcement, our Directors do not foresee further significant impairment loss to our investment properties in the near future.

In relation to our financial assets, the Group recorded (i) a loss of approximately \$7 million for the changes from financial assets at fair value through profit or loss and (ii) a loss of approximately \$9 million for the changes in fair values of financial assets at fair value through other comprehensive income, and there has been no default or any impairment made to any debt securities held by the Group, during 6M2018. Although changes in market conditions will continue to result in fair value gains or losses from financial assets, our Directors are of the view that the investment in financial assets will help to increase the average yield earned from the excess funds from our business overall. To the best of their knowledge and as at the date of this announcement, our Directors do not foresee any default or any impairment to be made to any financial assets held by the Group.

On 26 July 2018, the Company entered into two agreements with the Bond Issuer, pursuant to which the Company has agreed to subscribe for two series of Bonds at face value to be issued by the Bond Issuer, in an aggregate amount of \$1,000 million. Completion of the subscription of such Bonds took place on 27 July 2018. For details, please refer to the Company's announcement dated 26 July 2018.

HUMAN RESOURCES

Employees and remuneration policies

As at 31 December 2018, the Group had 515 employees, almost all of whom were based in Japan, and of whom 452 were stationed at our pachinko halls. For newly recruited employees, we prepared a series of training sessions which mainly focuses on pachinko hall operations and customer service. Upon appointment of every three years, as required by the Public Safety Commission, each hall manager is required to attend the training course conducted by the Public Safety Commission.

The staff costs include all salaries and benefits payable to our employees and staff, including our Directors. The total staff costs for 6M2018 amounted to approximately \$787 million (6M2017: approximately \$509 million), which accounted for approximately 19.4% (6M2017: approximately 10.0%) of the total operating expenses, including the remuneration of our Directors.

The Company's policy concerning the remuneration of our Directors and employees is that the amount of remuneration is determined on the basis of the relevant Director's or employee's experience, responsibility, performance and the time devoted to our business.

Apart from basic remuneration, share options may be granted to individual Directors and employees under the share option scheme (the "**Share Option Scheme**") adopted by the Company on 10 April 2017, by reference to their performance.

The Share Option Scheme

On 10 April 2017, the Company adopted the Share Option Scheme. The principal terms of the Share Option Scheme were summarised in the paragraph headed "Statutory and General Information — F. Share Option Scheme" in Appendix VI to the prospectus of the Company (the "**Prospectus**").

The purpose of the Share Option Scheme is to provide the Company with a flexible means of giving incentive to, rewarding, remunerating, compensating and providing benefits to eligible participants and for such other purposes as the Board approves from time to time.

Since the adoption of the Share Option Scheme, and up to the date of this announcement, no option was granted exercised, cancelled or lapsed under the Share Option Scheme.

ISSUE OF SHARES AND USE OF PROCEEDS

On 15 May 2017, our shares (the "Shares") were listed on the Main Board of the Stock Exchange. A total of 125,000,000 Shares were issued at HK\$1.20 each by way of public offer and placing, raising a total of approximately HK\$150 million (the "Share Offer"). The net proceeds raised by the Company from the Share Offer, after deduction of the underwriting commissions and other related listing expenses, amounted to approximately HK\$74 million. The following table sets forth (i) the intended utilisation of such net proceeds as disclosed in the Prospectus and the Company's announcement dated 12 May 2017 (the "Allotment Result Announcement") and (ii) the actual utilisation of such proceeds as at the date of this announcement:

	Intended utilisation of net proceeds as disclosed in the Prospectus and Allotment Result Announcement		Actual utilisation of net proceeds as at the date of this announcement	
	Amount (HK\$ million)	% of net proceeds	Amount (HK\$ million)	% of net proceeds
Establishing the new pachinko				
hall in the Kyushu region:	20.4	27 (20.4	27.6
Machine procurement	20.4	27.6	20.4	27.6
Renovation	3.7	5.0	3.7	5.0
Pachinko related facilities	11.1	15.0	11.1	15.0
Promotional expenses Renovating and enhancing	1.8	2.4	1.8	2.4
facilities for pachinko halls	29.6	40.0	17.4	23.5
Working capital and other				
general corporate purposes	_7.4	10.0	7.4	10.0
	<u>74.0</u>	100.0	<u>61.8</u>	<u>83.5</u>

The remaining approximately 16.5% of the net proceeds from the Share Offer have been deposited in interest-bearing accounts with a licensed bank in Hong Kong. Our Directors expect to continue utilise the net proceeds from the Share Offer in accordance with the related disclosure in the Prospectus and the Allotment Result Announcement.

PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

During 6M2018, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

MATERIAL ACQUISITIONS AND/OR DISPOSALS OF SUBSIDIARIES

Other than the subscription of the Bonds as aforementioned, during 6M2018, the Group did not conduct any material acquisitions or disposals of subsidiaries, associates and joint ventures.

EVENTS AFTER THE REPORTING PERIOD

On 1 January 2019, six of the Company's wholly-owned subsidiaries, namely, K's Holdings Co., Ltd.* (株式会社ケーズ・ホールディングス) ("K's Holdings"), Okura Co., Ltd.* (王蔵株式会社) ("Okura Japan"), Aisen Co., Ltd.* (株式会社アイセン) ("Aisen"), Okura Nishinihon Co., Ltd.* (王蔵西日本株式会社) ("Okura Nishinihon"), Adward Co., Ltd.* (アドワード株式会社) ("Adward") and Aratoru Co., Ltd.* (アラトル株式会社) ("Aratoru"), underwent absorption-type mergers whereby K's Holdings, Aisen and Adward were absorbed and dissolved, and Okura Japan, Okura Nishinihon and Aratoru survived and remain wholly-owned subsidiaries of the Company. For details, please refer to the Company's announcement dated 13 November 2018.

On 25 January 2019, the Company, the Bond Issuer and Everglory Capital Co., Ltd. (株式会社エバーグローリー・キャピタル) entered into an agreement to amend certain terms and conditions of the subscription of bonds agreement dated 26 July 2018. For details, please refer to the Company's announcement dated 25 January 2019.

FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL INVESTMENTS

Save for those disclosed in this announcement and the Prospectus, the Group has no plan authorised by the Board for other material investments or additions of capital assets as at the date of this announcement.

INTERIM DIVIDEND

No interim dividend for 6M2018 has been recommended by the Board.

AUDIT COMMITTEE AND REVIEW OF INTERIM RESULTS

The Audit Committee has reviewed the unaudited condensed consolidated interim financial information and the interim results announcement for 6M2018 and discussed the financial related matters with the management. The unaudited condensed consolidated interim financial information of our Group for 6M2018 has been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

CORPORATE GOVERNANCE

Our Directors considered that the Company has applied the principles of the Corporate Governance Code (the "CG Code") set out in Appendix 14 to the Listing Rules and complied with the code provisions, where applicable, during 6M2018 as set out in the CG Code, except for the following deviation:

Code Provision A.2.1

Under code provision A.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. For the Group, Mr. Katsuya Yamamoto holds both of such positions. Mr. Katsuya Yamamoto has been primarily responsible for overseeing the Group's general management and business development of the Group and for formulating business strategies and policies for our business management and operations since the Group was founded in 1984. Taking into account the continuation of management and the implementation of our business strategies, our Directors (including our independent non-executive Directors) consider that it is suitable for Mr. Katsuya Yamamoto to hold both of the positions of chief executive officer and the chairman of the Board, and the present arrangements are beneficial to and in the interests of the Company and our shareholders as a whole.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules as the required standards for securities transactions by our Directors. Specific enquiries have been made to all our Directors and all Directors have confirmed that they had complied with the required standards, where applicable, set out in the Model Code for 6M2018.

PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This announcement is published on the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.okura-holdings.com. The interim report of the Company for 6M2018 will be despatched to our shareholders and published on the aforesaid websites in due course.

By Order of the Board Okura Holdings Limited Katsuya YAMAMOTO

Chief Executive Officer, Executive Director and Chairman of the Board

Hong Kong, 26 February 2019

As at the date of this announcement, the Board comprises seven Directors, of which (i) four are executive Directors, namely Mr. Katsuya YAMAMOTO, Mr. Fumihide HAMADA, Mr. Yutaka KAGAWA and Mr. Toshiro OE; and (ii) three are independent non-executive Directors, namely Mr. Mitsuru ISHII, Mr. Yuji MATSUZAKI and Mr. Kazuyuki YOSHIDA.

* For identification purpose only